



SyraHealth

INVESTOR

PRESENTATION

NASDAQ: SYRA

Aug 14, 2024



FORWARD-LOOKING STATEMENTS

Statements in this presentation about future expectations, plans, and prospects, as well as any other statements regarding matters that are not historical facts, may constitute 'forward-looking statements.' The words 'anticipate,' 'believe,' 'continue,' 'could,' 'estimate,' 'expect,' 'intend,' 'may,' 'plan,' 'potential,' 'predict,' 'project,' 'should,' 'target,' 'will,' 'would' and similar expressions are intended to identify forward-looking statements, although not all forward-looking statements contain these identifying words. Investors should read the risk factors set forth in our Form 10-Q for the quarter ended December 31, 2023, and in our registration statement on Form S-1 and other periodic reports filed with the Securities and Exchange Commission. Actual results may differ materially from those indicated by such forward-looking statements as a result of various important factors, including the uncertainties related to market conditions. Any forward-looking statements contained in this presentation speak only as of the date hereof, and Syra Health specifically disclaims any obligation to update any forward-looking statement, whether as a result of new information, future events, or otherwise.



PREVENTION, ACCESSIBILITY, AND AFFORDABILITY AT OUR CORE

Syra Health is a rapidly growing healthcare technology company that provides innovative services and solutions for the multibillion-dollar healthcare market

- Syra Health's **proprietary mental health platform Syrenity** benefits everyone in the healthcare system: patients, providers, payors, academia, and large employers
- Comprehensive **turnkey digital health solutions** allow improved engagement, education, and operational efficiencies
- **Recurring revenue** from stable government contracts, digital product subscriptions, and organic growth
- **Profit margins** increasing in high profit margin services
- **Achieved 47% increase** in Q1 2024 revenues compared to Q1 2023
- Estimated **record revenues** in 2024 and beyond

HIGH PROFIT MARGIN



Behavioral and Mental Health



Population Health



Digital Health

SUSTAINABLE REVENUE



Healthcare Workforce



Health Education



WE EMPOWER KEY PARTNERS ACROSS THE HEALTHCARE ECOSYSTEM

Providers



Academic
Institutions



Payers



Government



Life Sciences
Organizations



BEHAVIORAL & MENTAL HEALTH

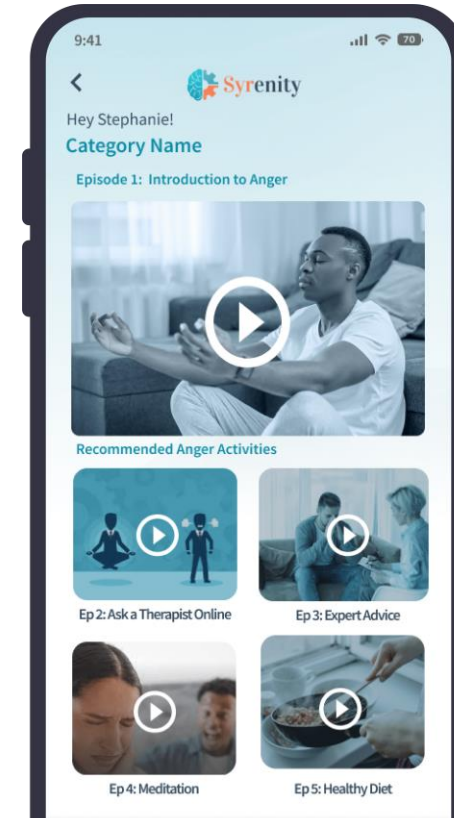
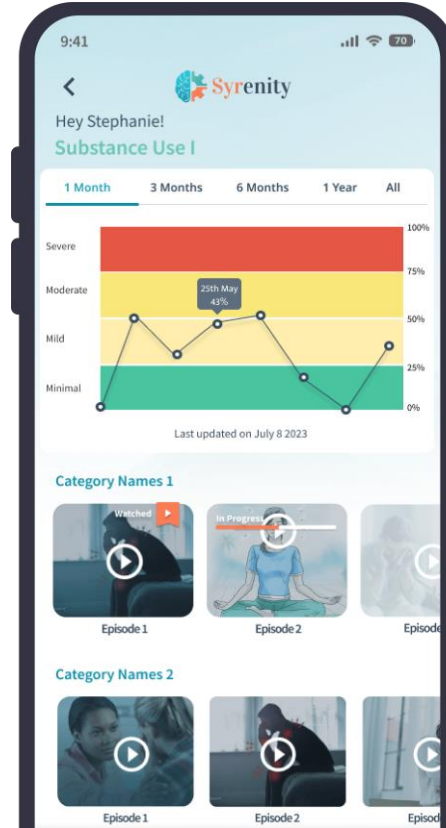
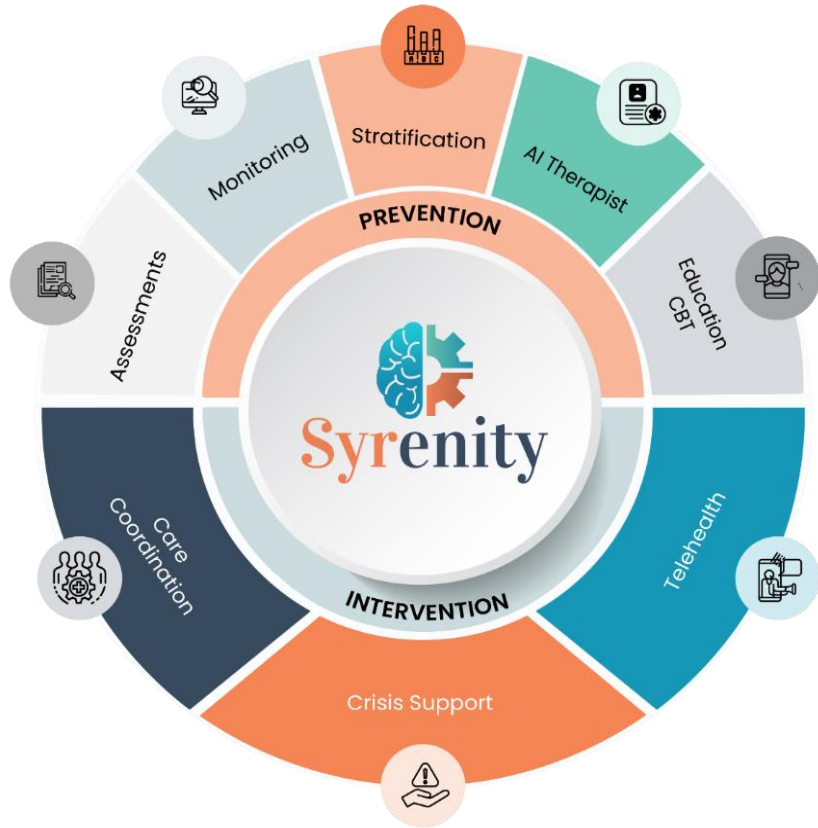
Healthcare Challenge

According to NAMI, 20% of adults living in the U.S. experience mental illness annually. Student mental health is also worsening. According to the CDC, 16.39% of youth (ages 12-17) reported suffering from at least one major depressive episode in the past year.



MARKET SIZE

\$132.4 Billion By 2027 U.S. Behavioral Health market size



Revenue Streams: Monthly/Annual Subscription Fees, Tiered Subscription Plans, In-App Purchases, Employer Programs, Health Insurance Partnerships, Telehealth services

DIGITAL HEALTH

Healthcare Challenge

A plethora of non-customized digital health products makes it hard to choose the right solution. High costs make it difficult for small to mid-sized providers and health systems to enter the digital health market.



MARKET SIZE

U.S. Digital Health market size of

\$211 Billion

expected to grow at CAGR of

18.6%



SyraBot

Culturally competent AI companion

Conversational AI-powered chatbot designed as a companion –helping users feel **connected, engaged,** and **empowered** in their healthcare experience.



Reduces support calls by at least **15%**



Increases member / user **engagement**



Improves access to **care and information**



Customizable for various member population demographics



Meets CLAS Standards

Respects and responds to personal health needs and preferences

Revenue Streams: Implementation Fees, Subscription, Customization and Integration, Training, and Maintenance

The screenshot shows the SyraBot chatbot interface. At the top, it says "Hello, welcome to XYZ Health. I am your virtual assistant. How can I help you today?". Below this are three buttons: "My XYZ Hospitals", "Guest Pay", and "Phone". A "My XYZ Hospital" button is also visible. A section titled "My XYZ Hospitals" contains the text: "Use My XYZ Hospital to access medical records, schedule appointments, and contact your provider's office. Manage and consolidate online billing through personalized payment plans with autopay, view monthly statements, and access medical records with My XYZ Hospital." At the bottom, there is a text input field with the placeholder "How may we help you?" and a microphone icon.



CarePlus

CarePlus offers a range of key features designed to improve efficiency and streamline clinical workflows. These include customizable templates, e-prescribing, laboratory integration, and patient portal access. ONC certified.

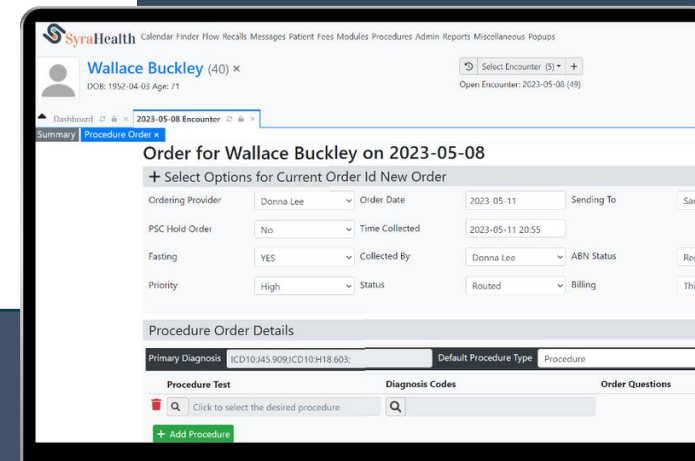
Top Features

- Patient Registration
- Patient Scheduling
- Medical Records Dashboard
- Patient Eligibility
- Prescriptions
- Medical Billing – Insurance and Clearing Houses

MARKET

- Primary Care – Family Medicine
- Cardiology
- Orthopedics
- Pediatrics
- Psychiatric
- Endocrinology
- Infertility
- Internal Medicine
- OB/GYN
- Dentistry
- Optometry

Revenue Streams: Implementation Fees, Subscription, Customization and Integration, Training, and Maintenance





POPULATION HEALTH

Healthcare Challenge

Relevant data, services, and analytical insights are sought to support healthcare decision-making and public health policies.



MARKET SIZE

U.S. Population
Health market size of

\$20.6 Billion

expected to
grow at CAGR of

19.5%



POPULATION HEALTH



Epidemiology

Our experienced team analyzes emerging trends and patterns in health using data-driven methods, which provide a deeper understanding for those organizations shaping evidence-based policies and practices.



Data Hub And Services

Our Data Hub is a sophisticated solution for mining relevant public health data with the ability for partners to add additional data. Our services include vulnerability index and disease-centric analysis, and predictive models for insights and risk prediction.

Revenue Streams: Government contracts, Value-based and managed care contracts, Healthcare Provider Partnerships, Consulting and training services, Data, Sales and Custom Reports, Technology and Software Solutions

HEALTHCARE WORKFORCE

Healthcare Challenge

Data from the Health Resources and Services Administration show the healthcare workforce shortage continues. Healthcare organizations seek innovative solutions that train, stabilize, and retain their workforces.



MARKET POTENTIAL

U.S. Digital Health
market size of

\$24.1 Billion

expected to
grow at CAGR of

5.6%



HEALTHCARE WORKFORCE



Workforce Optimization Strategies

Syra Health uses agile staffing methodologies, data-driven insights, and predictive analytics to identify staffing gaps and streamline workflows, resulting in the optimum healthcare workforce.



Comprehensive Support Services

We provide:

- Recruitment Services
- Healthcare Workforce Development
- Training and Educational Resources
- Workforce Platform and Technology Solutions

Revenue Stream: Long-term and short-term government contracts

HEALTH EDUCATION

Healthcare Challenge

Additional provider training and patient education are needed to address health disparities and improve outcomes.



MARKET POTENTIAL

Health Education market size of

\$83 Billion

expected to grow at CAGR of

10%



HEALTH EDUCATION



Healthcare Training

We have a team of subject matter experts who create learning for relevant topics such as trauma-informed care and social determinants of health to increase health equality and improve patient outcomes and satisfaction.



Patient Education

We offer comprehensive patient education solutions that help our customers improve intrinsic health education which we believe will lead to increased patient satisfaction, positive experiences, and better health outcomes.

Revenue Streams: Content development (for physicians, patients, and payers), Trainings, Consultations, Learning Management System – Online Trainings

GOVERNMENT SOLUTIONS

Syra Health serves as a trusted partner to the government. Whether we are working together at the federal, state, or local level, our specialized services cater specifically to the diverse needs of government healthcare.

Our solutions ensure efficient management, cost-effectiveness, and improved healthcare delivery.



Stable revenue stream



Large-Scale Impact



Diverse Project Opportunities



Funding Opportunities



Increased Credibility and Trust



DELIVERING INNOVATIVE SOLUTIONS FOR FEDERAL HEALTHCARE PROGRAMS

CONTRACTS

NAME	CONTRACT PERIOD	VALUE
Sub-contractor with Caduceus Healthcare on HHS Award	2024 - 2034	Ceiling at \$75B
Sub-contractor with LUKE on DHA Award	2024 - 2034	Ceiling at \$43B



KEY STRATEGIES THAT WILL DELIVER OUTSTANDING FINANCIAL GROWTH



Maximize our strengths in our **most profitable areas**



Utilize our core strengths to increase the Total Addressable Market of our **Federal government business**



Improve operational efficiencies through process optimization, automation, and technology adoption



Collaborate, acquire, or partner with healthcare companies or products that align with our growth strategy

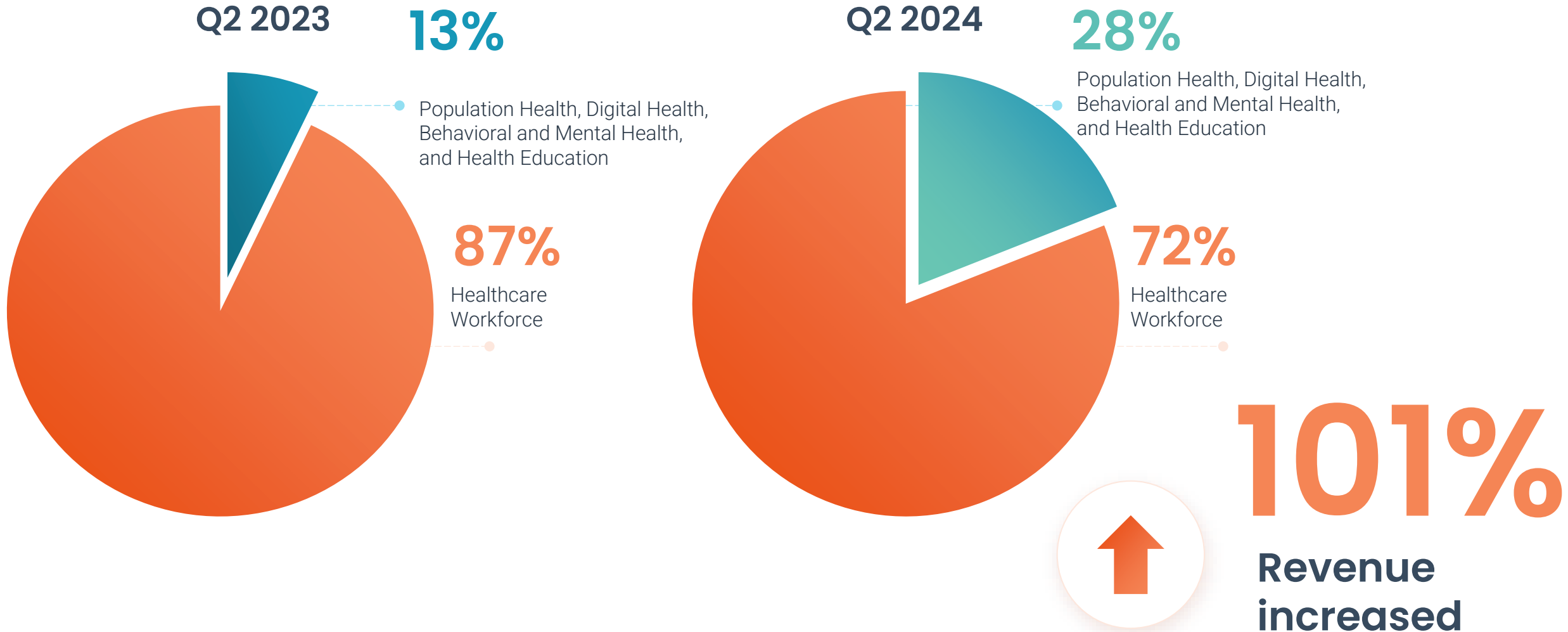


Enhance brand recognition, reputation, and trust through consistent marketing and communication and showcase our commitment to improving healthcare



REVENUE GROWTH AND DIVERSIFICATION

Quarter-over-Quarter



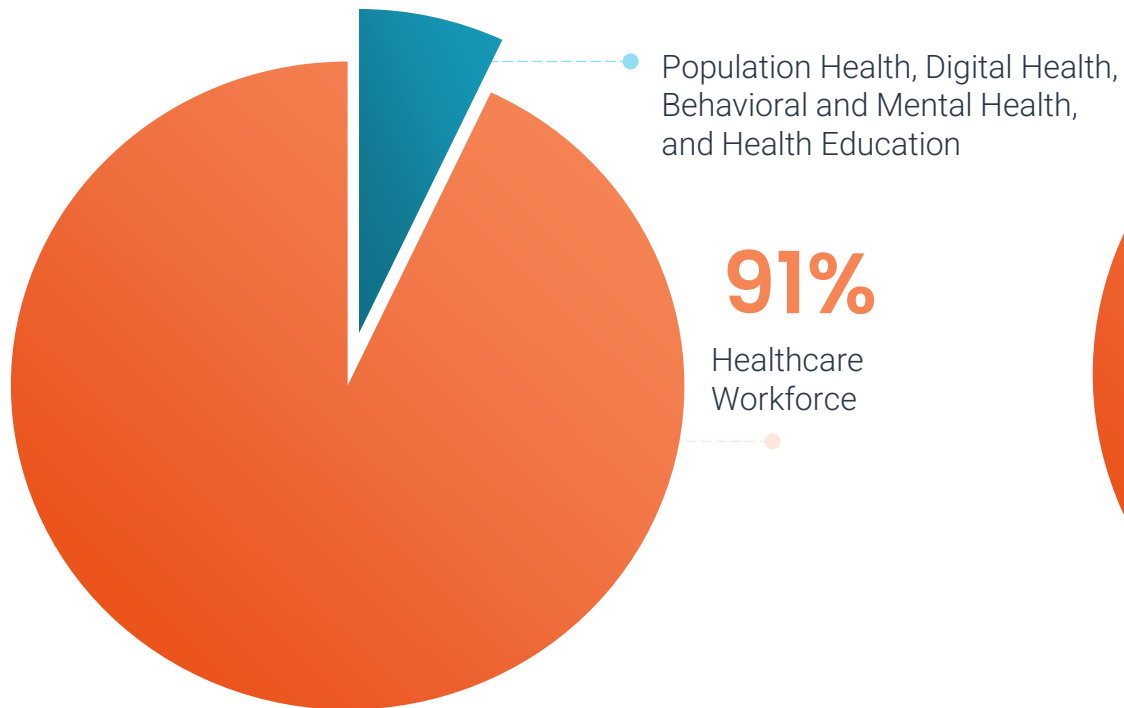


REVENUE DIVERSIFICATION

Year-to-Date

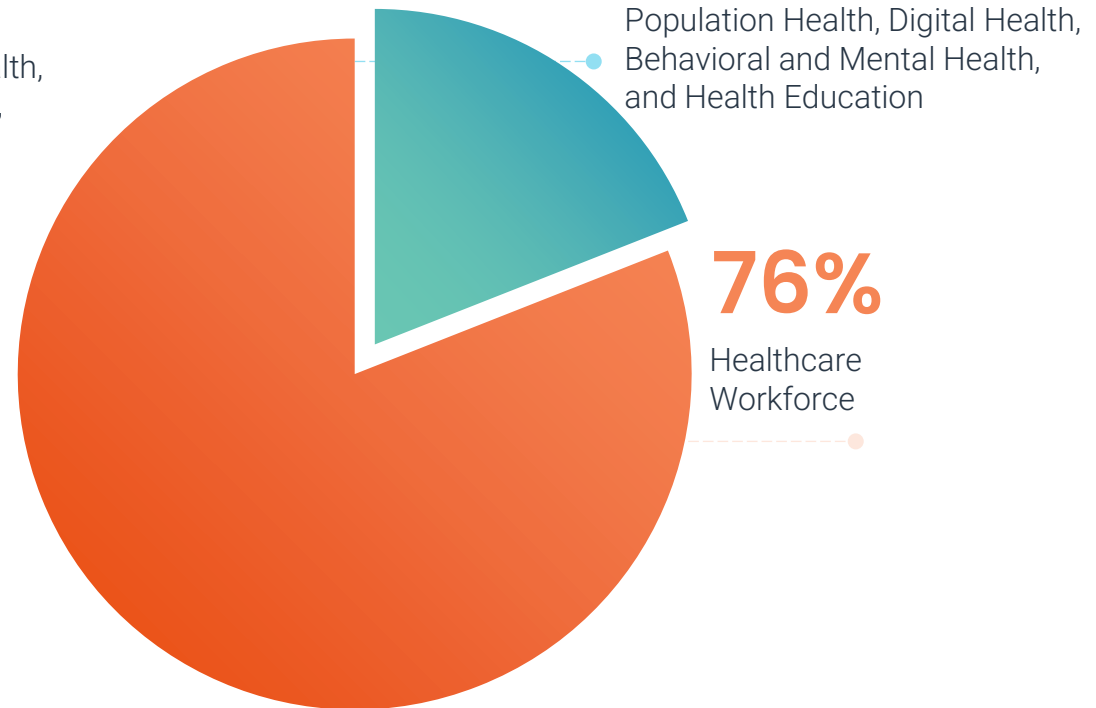
Q1 + Q2 2023

9%



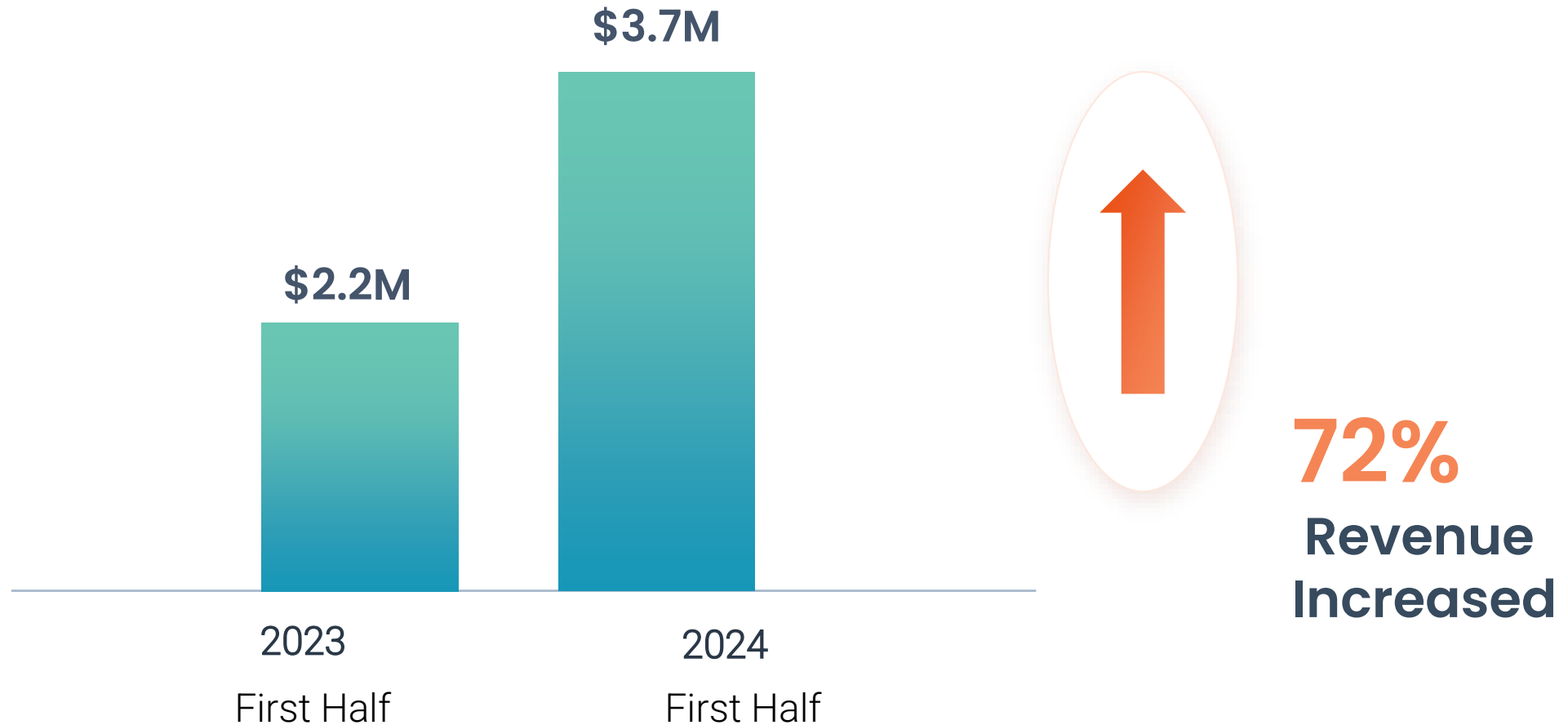
Q1 + Q2 2024

24%





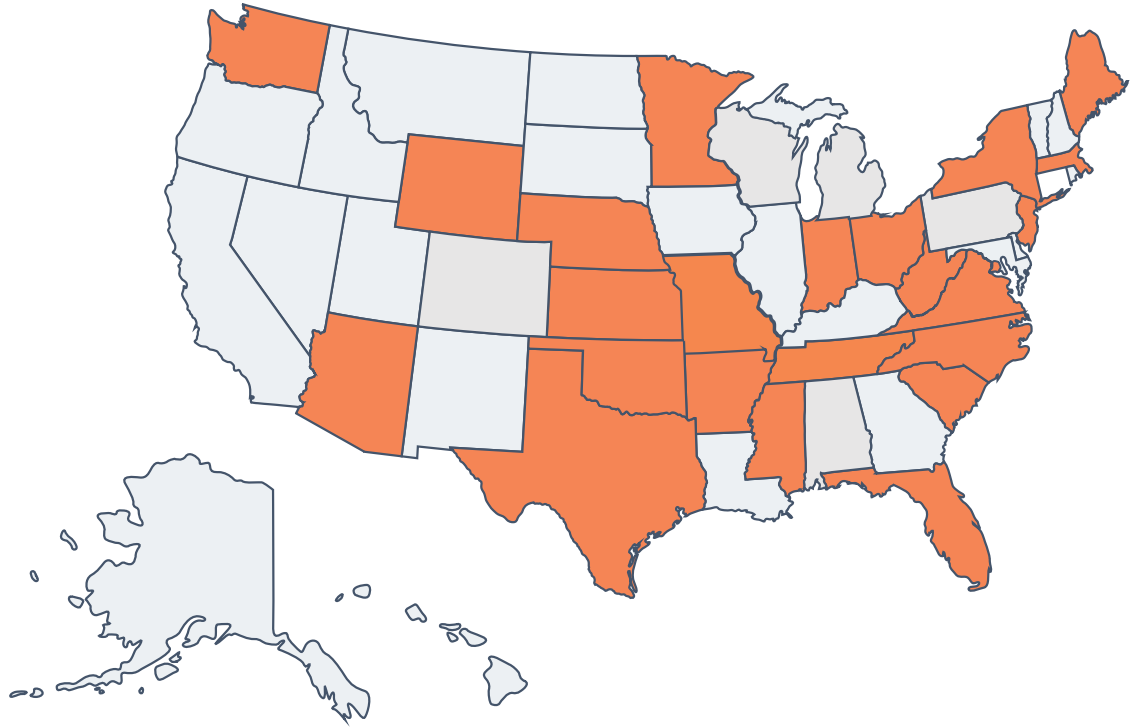
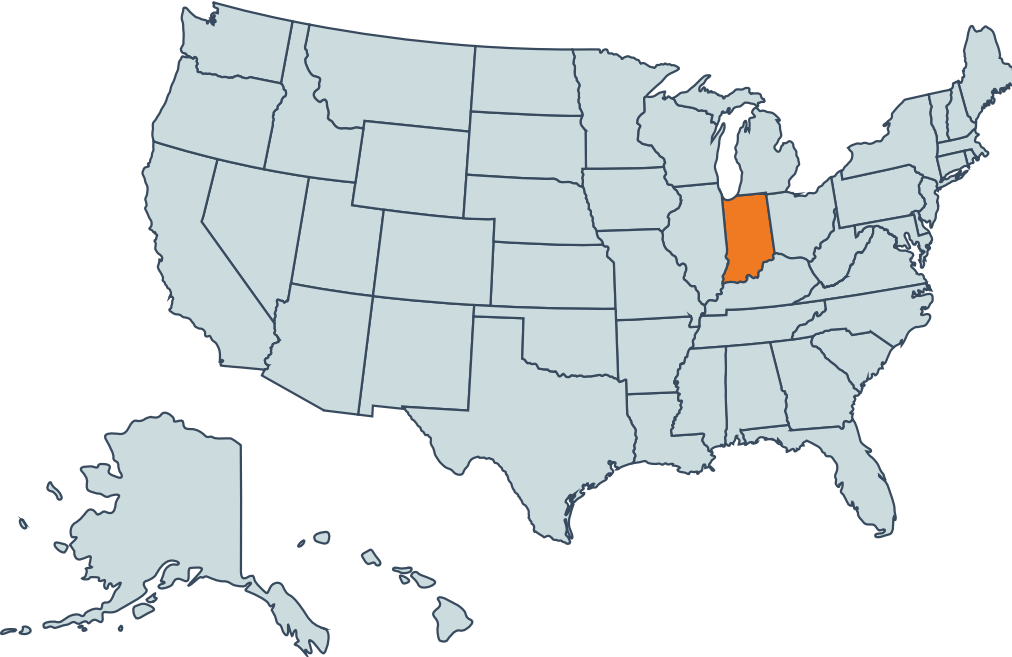
Revenue Growth Year-over-Year





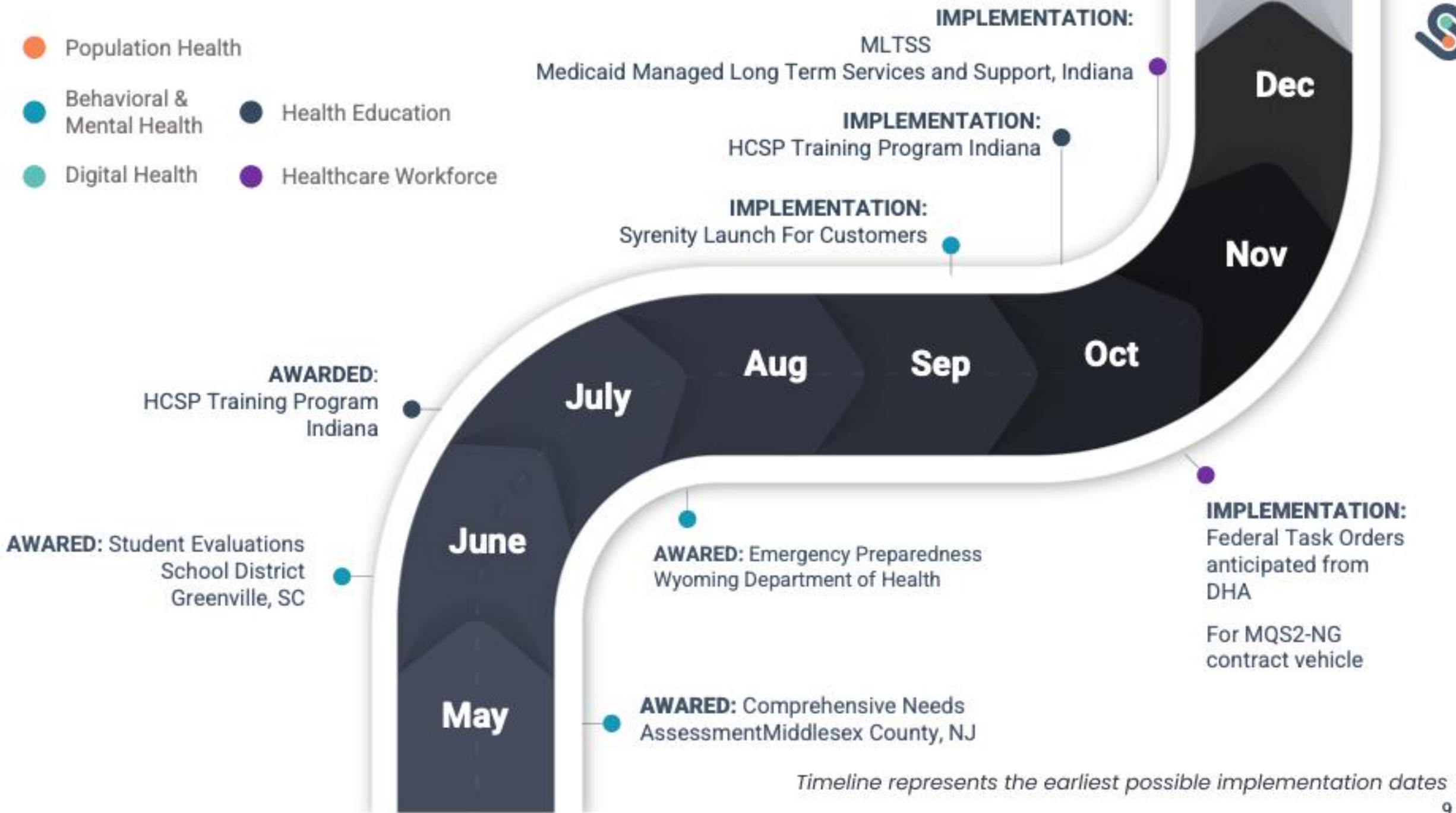
Geographic Growth

2020 Versus 2024





- Population Health
- Behavioral & Mental Health
- Digital Health
- Health Education
- Healthcare Workforce



Timeline represents the earliest possible implementation dates



Capitalization Table as of June 30, 2024

Class A Common Stock	5,769,087 shares
Class B Common Stock	833,334 ⁽¹⁾ x 10 Class A shares
Total Outstanding Shares	14,102,427 shares
Options	To purchase 160,750 shares of Class A common stock
Warrants	To purchase 1,629,561 shares of Class A common stock
Cash	\$1.6 M
Debt	\$0
Market Cap	\$19 M ⁽²⁾

⁽¹⁾ Every Class B share is entitled to 16.5 votes per share.

⁽²⁾ Market Cap as of August 8, 2024 (Class A + Class B shares)



SYRA HEALTH EXECUTIVE LEADERSHIP



Deepika Vuppalanchi, PhD

Chief Executive Officer &
Board Director

- Deepika has more than 10 years of healthcare and medical research experience
- She previously served as senior medical director at Precision For Value, and as medical education director at Symbiotix and DWA Healthcare Communications
- She holds a PhD and Master's degree in Molecular Biology and Genetics from the University of Delaware



Sandeep Allam, MS

President & Executive Board
Chairman

- Sandeep has more than 20 years of business and IT experience
- He has successfully created, managed, and grown numerous companies including STLogics, Blue Agilis and Skill Demand Energy
- He holds a Master of Science degree in Information Technology from Ferris State University



Priya Prasad, MBA

Chief Operating Officer & Chief
Financial Officer

- Priya has nearly 20 years of experience in finance and operations
- She has served as President of STLogics for nearly 20 years and is a board member for RADcube and Skill Demand Energy
- She holds an MBA from the University of Massachusetts, Boston, and a Master of Science degree in Environmental Science from Bangalore University



SYRA HEALTH BOARD OF DIRECTORS



Sherron Rogers

- Since March 2022, Ms. Rogers has served as the Chief Financial Officer of Johns Hopkins All Children's Hospital.
- Previously, Ms. Rogers served as the Chief Financial Officer and Chief Strategy Officer of Eskenazi Health.



Andrew M. Dahlem, PhD

- Since November 2018, Dr. Dahlem has served as Senior Research Professor of Medicine at the Indiana University School of Medicine.
- Dr. Dahlem is co-founder and advisor to Gate Neurosciences, and President of Dr. Dahlem Consulting LLC, advising on the discovery and development of novel therapeutics for academia, biotech and the pharmaceutical industry. Dr. Dahlem previously spent 30 years at Lilly, including as Chief Operating Officer of Lilly Research Laboratories.



Vijayapal R. Reddy, DABT, DVM, PhD

- Since August 2017, Dr. Reddy has served as an advisor and Director of VIPRA, LLC, a consulting company.
- From 2007 to 2017, Dr. Reddy served as a Senior Researcher Advisor/Executive Director of Lilly Research Laboratories, where he led nonclinical safety and regulatory assessments of several cross-functional programs at different stages of development.



Ketan Paranjape

- Dr. Paranjape is Chief Operating Officer and Vice President of Enterprise Imaging for Optum.
- Previously, Dr. Paranjape served in various leadership roles at Roche Diagnostics, including as Vice President of Information Solutions, Vice President of Commercial Business Operations, and Vice President of Business Intelligence and Analytics.



Avutu S. Reddy, PhD

- Dr. Paranjape is Chief Operating Officer and Vice President of Enterprise Imaging for Optum.
- Previously, Dr. Paranjape served in various leadership roles at Roche Diagnostics, including as Vice President of Information Solutions, Vice President of Commercial Business Operations, and Vice President of Business Intelligence and Analytics.



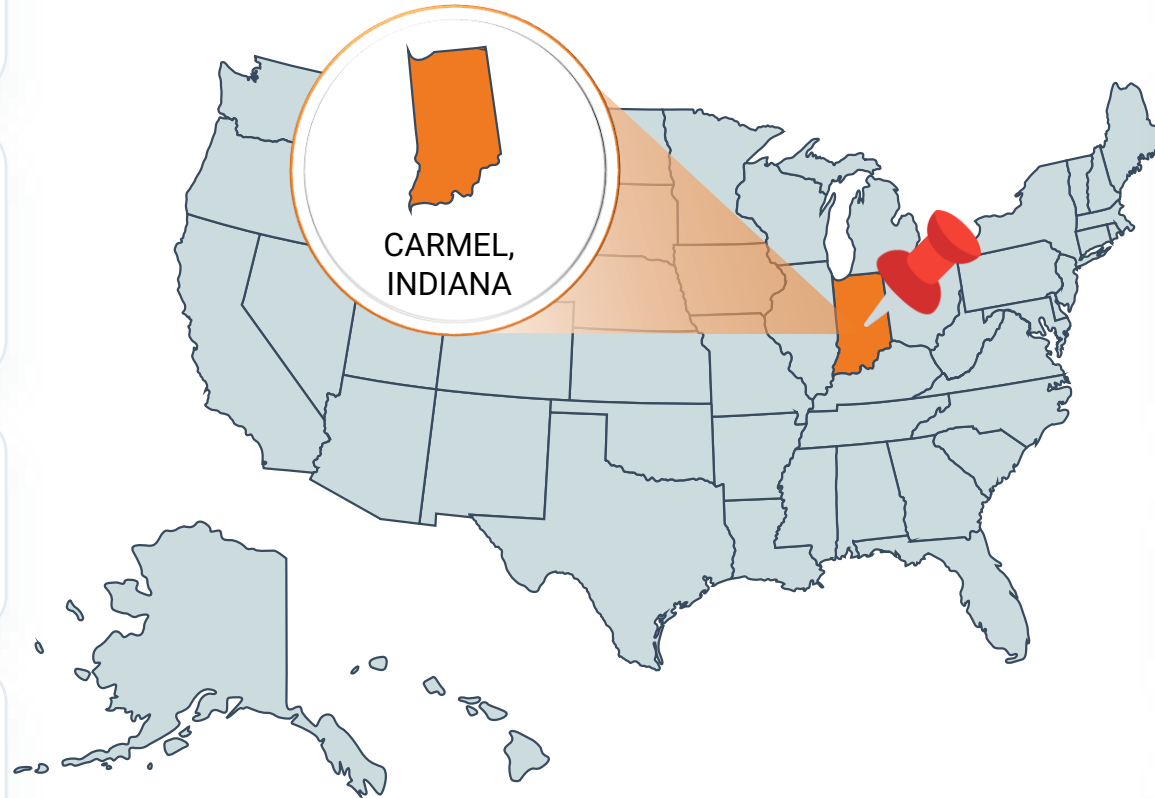
OUR HISTORY

**Healthcare
Technology**
Company

Headquartered in
**Carmel,
Indiana**

Incorporated in
2020

Active Contracts
in **19 States**



Women-Led

Became publicly
traded on the
**Nasdaq on
September 29,
2023**

Ticker Symbol:
SYRA

175 employees



Thank You !

For More Information
Contact



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317-385-9227
463-345-8950

Nasdaq: **SYRA**

BEHAVIORAL & MENTAL HEALTH CONTRACTS



NAME	STATE	CONTRACT PERIOD
Greenville County School District – Special Education Psychologist Services	SC	2024–2025 (+5 annual extensions)
Department of Human Services	MS	2024
E&I Cooperation Syrenity	US	2023–2028
Dept. of Child Services (DCS)/Competency Attainment Services	IN	2022–2024 (+6 years extension)
Camden County Health Department/ Psychological Evaluations	NJ	2023–2025

DIGITAL HEALTH

CONTRACTS



NAME	STATE	CONTRACT PERIOD
Centene/MHS – Chatbot	IN	2022–2026 (+2 years extension)

POPULATION HEALTH CONTRACTS



NAME	STATE	CONTRACT PERIOD
Assess Emergency Response Plans	WY	2024–2025
Health Equity Accelerator Plan	ME	2024–2025
Comprehensive Needs Assessment and Community Health Improvement Plan for Middlesex County	NJ	2024
Confidential	IN	2024–2025
Department of Health	IN	2024
Shelby County Health Department	TN	2024–2025
Department of Behavioral Health/Epidemiological Studies	DC	2023–2024 (+ 1 year extension)
Department of Health	IN	2023–2027
State of Texas/City of San Antonio – Racial and Ethnic Approaches to Community Health (REACH) Program Evaluation	TX	2023–2028
Dept of Human Services/CLAS Services	MN	2023–2025
Dept of Mental Health/State Epidemiological Outcomes Workgroup	IN	2021–2026

HEALTHCARE WORKFORCE

CONTRACTS



NAME	STATE	CONTRACT PERIOD
Missouri Department of Mental Health	MO	2024-2025
Putnam/Northern Westchester Board of Cooperative Education Services – Behavioral Analysts	NY	2024–2025 (+ 4 years extension)
Little Rock School District – Behavioral Analysts	AR	2024–2025
Department of Public Safety – Statewide Nursing Contract for Division of Juvenile Justice and Delinquency Prevention	NC	2024–2025 (+ 2 years extension)
State of Missouri	MO	2024–2025
Douglas County, Nebraska	NE	2024–2025
Department of Behavioral Health/BHA/CPEP	DC	2023 (+5 years extension)
Department of Behavioral Health/BHA	DC	2023 (+5 years extension)
Commissioner of Human Services	MN	2023–2028
Dept. of General Services/Statewide Contract	VA	2023–2024 (+2 years extension)
Dept. of Corrections	OK	2023 (+3 years extension)

HEALTHCARE WORKFORCE (Con't)

CONTRACTS



NAME	STATE	CONTRACT PERIOD
Fairfax County	VA	2024 –2025
Ohio Veterans Home	OH	2023 (+3 years extension)
Dept of Administration – Statewide	KS	2023–2028 (+6 years extension)
Osawatomie State Hospital	KS	2023–2028
Dept of Corrections	VA	2023–2025
State of West Virginia – Statewide	WV	2023–2024
Dept. of Mental Health & Addiction (DMHA)/Neuro Diagnostic Institute	IN	2021–2025 (+2 years extension)
Correctional Health Services	AZ	2022–2025 (+ 1 year extension)
Indiana Veterans Home	IN	2024 (annual extension)

HEALTH EDUCATION

CONTRACTS



NAME	STATE	CONTRACT PERIOD
Indiana Family and Social Services Administration (FSSA)	IN	2024-2028 (+ 2 additional one-year renewal options)
Health Care Authority – Behavioral Health Training	Wash.	2024–2025
Maricopa County – Health Equity and Diversity, Equity, and Inclusion Training	AZ	2023–2024 (4 th Training)
Sedgwick County Health Department – Substance Use Disorder and Overdose Prevention Training	KS	2024–2028